



## Mapping the Business Plan – 2016



The Business Plan Meeting was held on 23<sup>rd</sup> March 2016 at Le Meridien, Dubai.

The objective of the meeting was to discuss the roadmap for Tanzifco and its subsidiaries including CFM, Tanzifco Express, TNZ Maintenance, Fst Security & Safety, and Tanzifco Training Centre and the challenges encountered by the company's

exponential growth over the last few years. The intent was to brainstorm and generate breakthrough ideas to address particular areas of concern and further contribute value-adding components in the holistic opportunities for improvement for all companies.

The finance team shared the promising news that the consolidated financials of Tanzifco UAE was to the tune of AED120 million in 2014 whilst it was AED155 million in 2015 and around AED170-172 million is the projection for 2016.

Mr. Ali Deryan, our General Manager underlined that this meeting is vital to the re-launching of CFM and Tanzifco LLC (Oman) as a facility management company. He took us through the journey of Oman over the last two years and urged the participants to deliberate and clarify apprehensions with the concerned.



Hence, the Business Plan Meeting corroborated successfully the significance of an open house discussion leading to resolution of matters by way of a friendly debate.

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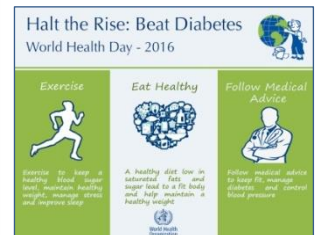
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## Editor's Note

We are delighted to share the second edition of Seerat for 2016 with our readers. It has been an enjoyable chapter putting together this medley of news items – be it sharing the fruitful Business Plan Meeting, our New Projects, CSR Initiatives, lots of Client Appreciation coming our way or the vision of the rejuvenated CFM team. Keep sharing news and happenings; happy reading!

Sadhvi Sabherwal



## Tanzifco & CFM pledged support for Earth Hour 2016

Tanzifco & CFM announced their successful participation in the Earth Hour, one of the largest environmental campaigns in history. Earth Hour 2016 marked the tenth year of the campaign. We dimmed and turned off non-essential lights for one hour on Saturday, March 19th from 8:30 PM to 9:30 PM to support Earth Hour, an annual international event created by WWF (World Wide Fund for Nature).

Supporting the cause, Mr. Ali Deryan, our General Manager expressed, "We are happy to be involved with such a great and inspiring event. Earth Hour is a symbolic demonstration of how everyone can make a difference in conserving energy resources across the world through individual efforts culminating into colossal climate change."



## Employee Recognition – UAE & Oman





# Client Appreciation



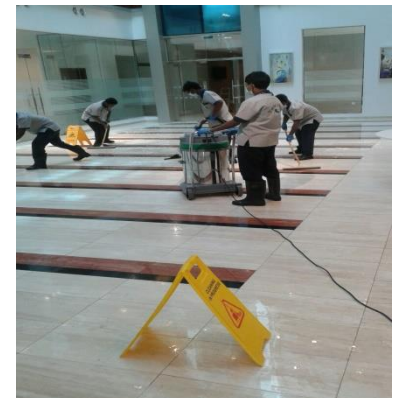
Tanzifco received appreciation from the Management of **Corniche Hospital, Abu Dhabi; Mafraq Hospital, Abu Dhabi and Oman LNG, Muscat** for the support, commitment and outstanding quick service response in times of emergency such as heavy rain while maintaining service standards par excellence.

Ms. Fatima Mohsen Al Fqeih, Business Operations Manager, **Corniche Hospital** wrote, "We had an emergency situation due to weather condition. I just want to tell you that your team has done an extraordinary job to control the situation. Water were everywhere in hospital but your dedicated team has worked very hard to manage the situation. Many thanks from me and hospital management. We appreciate the effort and dedication."

Mr. Helal Obaid Al Mansouri, Support Services Director, **Mafraq Hospital** stated, "We would like to express our appreciation and all management passing on their sincere appreciation for you and your team efforts during the last weather disaster, your team were tremendous how they deal with situation smoothly and professionally."



Ms. Rahma Al Harrasy, Business Support - Estates Services of **Oman LNG** said, "I would like to give a big Thank You to Tanzifco team for their fast response in removing all the water from the full ground floor. They manage to remove, clean and get everything back to normal within less than one hour. This fast response and action is highly appreciated by everyone in HO who has witnessed the fast response of Tanzifco."



# Our CSR Initiatives

**Halt the Rise: Beat Diabetes**  
World Health Day - 2016

<p><b>Exercise</b></p> <p>Exercise to keep a healthy blood sugar level, maintain healthy weight, manage stress and improve sleep</p>	<p><b>Eat Healthy</b></p> <p>A healthy diet low in saturated fats and sugar lead to a fit body and help maintain a healthy weight</p>	<p><b>Follow Medical Advice</b></p> <p>Follow medical advice to keep fit, manage diabetes and control blood pressure</p>
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World Health Organization

**INTERNATIONAL WOMEN'S DAY** 8th March 2016

We wish all the women, Happy Women's Day!  
We salute their extraordinary journey & resilience and applaud their achievements.

**OUR MISSION IS TO PRESERVE THE ENVIRONMENT**

**Earth Day**  
22nd April 2016

HE WHO PLANTS A TREE, PLANTS HOPE

### Tanzifco Memberships & Accreditations





## Update on New Projects

- Swaidan Trading, Al Quoz (Dubai)
- Medicare Woman and Child Hospital (Dubai)
- Al Montazah Park (Dubai)
- Ministry of Defence (Dubai)
- Abu Zaki Trading (Oman)
- Eco Vision L.L.C. (Oman)
- Taameer Investment Co. (Oman)
- Badar Al Samaa Hospital (Oman)

## Vision for CFM

*In a tete-a-tete with Ms. Sherly Carabeo, AGM, CFM Facilities Management Services L.L.C.*



*CFM aims to be the FM partner of choice for its ability to deliver a unique brand promise of operational excellence, cost effectiveness and sustainability. This is what gives us incentive to keep striving for more customer satisfaction as we learn to become more flexible with our customers' needs; for us to become the most reliable and trustworthy Facilities Management Company.*

*In our vision, we have a goal of not only growing alone, but leveraging alliance with Tanzifco to develop our portfolio in the market. In CFM, our team including myself try to understand more about what customers are really looking for in our services, and how we can increase the satisfaction of our customers. Of course, we are not strangers to the service industry; we have various sister companies, and our mother company, Tanzifco happens to be one of the leaders in the service industry. In a market with constant change in demand, here in CFM, we have the diversity to meet those ever changing demands with the same quality and work ethic that has been passed down to us by our mother company because at the end of the day, our office structure is a family structure.*

## TJ Corner

*Through this section – TJ (Tips & Jokes) Corner, we seek to share useful cleaning tips & occurrences from daily life.*

*To pick up cat hair, put on a wet rubber dishwashing glove and wipe your hand over surfaces. The hair will stick right to it.*

*A husband is someone who after taking the trash out gives the impression he just cleaned the whole house.*